

Management (MGMT)

MGMT100 Human Relations (3 semester hours)

This course is designed to provide the student with a basic foundation of positive communication strategies among individuals in today's business settings. Students will accomplish a variety of assignments that promote critical thinking and problem solving, and will develop basic human relations skills essential to function effectively in a modern business environment. Students will be presented with communication concepts associated with interpersonal relationships, including individual differences, group/team activities, cultural relations, leadership, mentoring, customer satisfaction and ethics. Communication concepts from assigned reading will be stressed, and this knowledge will then be applied in the analysis of case studies, scenarios, and problem-solving exercises to develop interpersonal skills that can be used in actual work situations.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT100>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT101 Principles of Supervision (3 semester hours)

Supervisors are the first line of leadership. This course provides an overview of supervision in the workplace. Students will explore concepts and skills on how supervisors can improve their skill set for their scope of responsibilities (i.e. goal setting, problem-solving, staffing, conflict management and development of employees). View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT101>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT200 Ethics Fundamentals (3 semester hours)

How can we help employees do the right thing? Ethical behavior in organizations is a topic that warrants exploration. The purpose of this course is to investigate some of the ethical issues facing the modern workplace. Topics include acceptable risk, intellectual property, workers' rights, whistle-blowing, moral leadership, outsourcing, and ethical issues in marketing. Students will be asked to reflect and examine how one comes to terms with being a good citizen and preventing unethical business practices. View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT200>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT201 Organizational Fundamentals (3 semester hours)

Students taking this course should not take RTMG150. This course is designed to provide students with an overview of the challenges that arise for managers in organizational settings and to provide an introduction to the concepts and theories that can be useful in facilitating organizational effectiveness. Students will have the opportunity to review and critique the latest research on obstacles facing the modern workplace, motivation of employees, organizational justice, and implementing the best systems, processes and procedures for efficient workflow.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT201>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT310 Principles and Theory of Management (3 semester hours)

This course introduces the concepts, theories, and principles of management. Students will have the opportunity to explore the aspects (i.e. planning, organizing, staffing, directing, and controlling) of the management process. Classical and contemporary management theories that operate in today's business will be discussed.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT310>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT311 Organizational Behavior (3 semester hours)

Successful organizations strive to hire the best talent and seek innovative strategies on how to retain them. Leaders attempt to create an environment that is appealing by soliciting feedback on what motivates them to stay. This course examines the field of organizational behavior and the various research strategies in areas such as personality, motivation, values, stress, leadership skills, power bases, and communication. It is designed to explore the attitudes and behavior of leaders and employees.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT311>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT312 Leadership & Motivation (3 semester hours)

This course is designed to provide students with a solid foundation about leaders, the leadership process, and motivation. Topics include the theories of leadership and motivation, leadership power, leader behavior, leadership characteristics, the role of gender, substitutes for leadership, and dysfunctional leadership. MGMT312 serves as a self-assessment of the student's leadership and motivation skills, knowledge, and attitudes and addresses the questions: Who am I as a leader? What are my most distinguishing leadership traits? What leadership style am I most comfortable being around? How do I influence others, and how do I motivate others?.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT312>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT313 Organizational Change (3 semester hours)

The realities of organizational change affect every individual, every business, and every government. Change and transformation are constants in today's global and technical environment. This course explores theories and concepts which explain how to gain acceptance and buy-in for change management initiatives within organizations. If management and employees accept these changes, the impact will be beneficial and less disruptive to daily operations. Whether the change is as small as the implementation of a new financial system or as big as a plant move across the country, the implementation process necessitates planning and communication to ensure success.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT313>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT314 Management Ethics (3 semester hours)

With all of the cases regarding corruption, scandals and unethical behavior in businesses, how does one do the right thing? This course explores the moral and ethical responsibilities of managers and their direct reports. Topics of discussion include organizational justice, human resource practices (i.e. employee selection, salary administration, employee relations), and corporate/social responsibility.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT314>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT315 Management Communications (3 semester hours)

Effective communication is necessary at all levels of an organization, and executives are concerned that employees lack this skill set. The focus of this course is the exploration of theories and techniques utilized in achieving efficient external and internal communication processes and practices within and among businesses. Students will be encouraged to apply their analytical, creative and critical thinking skills in developing and presenting potential solutions to managerial problems.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT315>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT331 Leading Yourself Foundations (3 semester hours)

This course provides the critical elements of analytical and intellectual examination and reflection of certain core issues in the practice of leadership. The purpose of the course is to gain a better understanding of leadership from multiple angles and perspectives. Students will explore the different ways leadership has been defined and studied; similarities and contradictions among current leadership theories and the way leadership has been exercised in business, military, and political contexts.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT331>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT332 Leading Others Leadership Counseling (3 semester hours)

The world of work has changed, and new models of leadership are being employed to motivate and empower employees. Successful leaders can connect with their followers, and the relationship begins with the leader's ability to meet subordinates where they are and take them to new levels. This process can be achieved through effective counseling/mentoring/coaching. The course will address techniques employed in promoting confidence, healthy work relationships, and mental stability. Some of the topics discussed include active listening, conflict resolution, motivation and inspiration, constructive feedback, and mapping a course for behavioral change.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT332>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT410 Strategic Management (3 semester hours)

In today's business environment, executives have challenging and costly corporate decisions to make regarding globalization and organizational expansion. This course focuses on concepts and approaches that shape organizational strategic decision making by examining internal and external factors and influences. Students will have the opportunity to analyze case studies and participate in discussions on how best to select competitive strategies and analyze competitive advantages.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT410>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT414 Strategic Planning (3 semester hours)

This course focuses on the principles utilized in the formulation and execution of an organization's strategic plan as it relates to maintaining a competitive advantage. The integration of an organization's mission, stakeholder objectives, vision, and core values is emphasized.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT414>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT490 Independent Study: Management (3 semester hours)

Independent study enables a student to pursue an academic topic in a field of special interest on a previously approved topic under the supervision of a faculty member and resulting in an academic, practical and/or artistic product. Students are required to prepare a draft proposal of project, and submit to the Program Director, Management for approval prior to registering for the course. Once approval has been obtained, advising department is notified so that student can register for course.

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT490>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.

MGMT495 Senior Seminar in Management (3 semester hours)

The end of program course is designed to allow the student to create a final project or paper by integrating the information that has been obtained through the course of study. All coursework in the BA in Management program must be completed before registering for this course. (Prerequisite: Completion of a minimum of 105 hours towards your program)

View the course schedule (<https://www.apus.edu/course-schedule/details.html?c=MGMT495>) to find out details about each course including prerequisites, course objectives, course materials, a snapshot of the syllabi, and session dates.